

Media information

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Deutsche Telekom confirms its guidance for the full year 2011

- Revenue from continuing operations down by 4.1 percent in the quarter to EUR 11.0 billion
- Successful cost-cutting in the third quarter leads to increase in EBITDA margin by 0.5 percentage points
- Adjusted EBITDA from continuing operations falls 2.7 percent to EUR 3.9 billion
- Net profit up 14.6 percent to EUR 1.1 billion
- High adjusted EBITDA margin in Germany of 41.5 percent

Deutsche Telekom has confirmed its financial targets for the full year 2011 with solid third-quarter figures despite persistently difficult conditions characterized by a weak economy and the negative effects of decisions by governments and regulatory authorities in several countries.

Between July and September 2011, adjusted EBITDA from continuing operations – i.e., excluding the discontinued operation in the United States – totaled EUR 3.9 billion, a decline of 2.7 percent compared with the same period last year. Revenue decreased 4.1 percent in the same period to EUR 11.0 billion. Including U.S. business, adjusted EBITDA fell 2.3 percent and revenue declined by 6.0 percent.

Net profit increased by 14.6 percent to EUR 1.1 billion, while adjusted net profit grew by 48.9 percent to EUR 1.3 billion. At EUR 1.7 billion, free cash flow in the third quarter was 9.2 percent below the prior-year figure.

"We have once again demonstrated that we can stand our ground in a difficult environment," said René Obermann, Chairman of the Board of Management of Deutsche Telekom. "We cannot afford to be complacent in our efforts as the challenges will continue to intensify."

The company has further trimmed its operating costs, having already saved EUR 1.5 billion in the first nine months of the year with the Save for Service initiative. This has brought the cost base down by EUR 3.9 billion in total since 2010. Save for Service is targeting savings of EUR 4.2 billion for 2010 through 2012. At EUR 2.1 billion in the third quarter of 2011, 3.8 percent above the prior-year figure, the Group's investments – measured in terms of cash capex – remained at a sustained high level.

Deutsche Telekom has confirmed its guidance for the full year 2011. The Group continues to expect adjusted EBITDA from continuing operations of around EUR 14.9 billion. Adjusted EBITDA of around USD 5.5 billion is anticipated from business in the United States. Free cash flow of the Group is expected to total at least EUR 6.5 billion.

Germany – margin continues to climb

The best adjusted EBITDA margin since reporting of the Germany segment began was recorded in the third quarter and was the result of consistent cost management. The margin amounted to 41.5 percent compared with 39.9 percent in the prior-year quarter. Total revenue declined by 5.0 percent to EUR 6.0 billion. When adjusted for the reduction in mobile termination rates (MTR), other regulatory effects, and the discontinued cash card business, the

decrease is reduced to 3.4 percent. Adjusted EBITDA fell 1.3 percent to EUR 2.5 billion.

The decline in revenues from mobile communications business is primarily attributable to weaker handset revenues and the reduction in MTRs. Looking at mobile service revenues alone, adjusted for the MTR cuts they were slightly higher than in the prior year, totaling EUR 1.8 billion in the third quarter of 2011.

With growth of 26 percent to EUR 410 million, mobile data revenues remained the key driver of mobile communications business in Germany. Smartphones now account for 64 percent of all devices sold, a strong increase compared to 53 percent in the prior year. The contract customer base increased by 466,000 in the quarter. This is partially a result of the success of various special rate plan offers, above all the extremely popular Special Call & Surf Mobil. It is also thanks to Deutsche Telekom's efforts to significantly broaden business with service providers.

Fixed-network business also reported extremely satisfactory customer development in the third quarter. Deutsche Telekom maintained its market share of broadband customers of over 45 percent. The number of customers using Entertain – the television service of the future – rose 32 percent year-on-year. The Entertain Sat offering launched in September has been particularly successful, with more than 50,000 customers having signed up by the end of September. At 323,000 in the third quarter, the number of line losses caused by competition and regulatory intervention was 39 percent below the prior-year figure.

Europe – profitability stable despite the crisis

Many of the companies brought together within the Europe segment continued to drive up earnings in the third quarter despite some very strong headwinds

from the economy, regulation and the levying of special taxes in certain countries. Adjusted EBITDA declined by just 5.3 percent year-on-year between July and September to EUR 1.4 billion, following year-on-year decreases of 13 percent in the first quarter and 8 percent in the second quarter. Revenue for the entire segment fell by 6.1 percent in the third quarter to EUR 3.9 billion.

Despite the tough economic situation in many countries, most of the subsidiaries held their ground against the competition. The figures for the Greek subsidiary OTE were unable to escape the effects of the financial and economic crisis, however. Revenue in Greece declined by 5.0 percent in the third quarter to EUR 0.9 billion, while adjusted EBITDA fell 7.2 percent in the same period to EUR 0.35 billion. A reduction in working hours and a corresponding drop in pay have since been agreed on with the trade unions. This is one aspect designed to help boost OTE's competitiveness despite the difficult macroeconomic environment and persistently aggressive regulation.

The mobile communications business in Poland has successfully completed its rebranding as T-Mobile. It reported growth in contract customer figures, and the adjusted EBITDA margin climbed year-on-year from 33.7 percent to 35.6 percent.

The Europe operating segment once again demonstrated that it is heading in the right direction in terms of key growth areas. The number of broadband lines climbed 8.2 percent, and the customer base for Internet-based television (IPTV) grew by 35 percent compared with the third quarter of 2010. Smartphone market penetration increased, with smartphones now accounting for 50 percent of all devices sold – up from just 30 percent one year earlier.

Systems Solutions – improved order situation

Order entry at Systems Solutions developed encouragingly in the third quarter, climbing 18.5 percent year-on-year to EUR 1.9 billion. The higher order volume was a result of big deals such as with Daimler, as well as numerous smaller contracts for cloud services. From January to September 2011, order entry increased by 8 percent year-on-year to EUR 6.6 billion.

T-Systems also reported revenue growth in the third quarter of 2011. With a rise of 2.3 percent to EUR 2.3 billion, the increase was, however, somewhat lower than in the first half of the year. Seen over the first nine months of the year, revenue climbed 3.3 percent to EUR 6.8 billion.

Costs relating to quality assurance measures for existing agreements continued to have a negative impact on earnings and margins. Adjusted EBITDA decreased by 8.1 percent in the third quarter to EUR 0.2 billion. The adjusted EBIT margin is the key indicator of the profitability of Systems Solutions business and fell to 2.4 percent compared with 3.3 percent in the third quarter of 2010. This was, however, better than the 1.6 percent in the first half of the year. The quality assurance measures are starting to pay off and have, for example, resulted in improved customer satisfaction indices over the course of the year.

Progress was also seen in the growth areas of the Group that fall under the banner of intelligent network solutions. In the healthcare field, Germany's first national telemedicine network was launched in Brandenburg in early October. The network enables at-risk heart patients to receive remote medical treatment thanks to Deutsche Telekom technology. Unnecessary examinations and hospital stays will be minimized as a result, and the quality of life for patients improved.



United States (discontinued operation since first quarter of 2011) – customer figures on the up

T-Mobile USA reported somewhat more positive development than in past quarters. While revenue in the third quarter decreased 11.1 percent year-on-year to EUR 3.7 billion, adjusted EBITDA fell only slightly by 0.3 percent to EUR 1.0 billion.

These figures are distorted by the weaker performance of the U.S. dollar compared with 2010. Calculated in dollars, revenue declined by just 2.7 percent and adjusted EBITDA climbed by 9.2 percent. The improvement in earnings was largely attributable to successful savings initiatives and new rate plans without subsidized handsets.

For the first time for a year, the U.S. subsidiary's customer base grew quarter-on-quarter. A decline of 186,000 contract customers in the third quarter was offset by an increase in prepay customers of 312,000. Average data revenue per customer reached USD 14.00, a climb of 13 percent year-on-year. The number of smartphone users also grew, rising 40 percent to 10.1 million.

Pro-forma figures adjusted for the deconsolidation of T-Mobile UK as of April 1, 2010

In the United Kingdom, the former T-Mobile UK became part of the joint venture with France Télécom's subsidiary Orange UK called Everything Everywhere effective April 1, 2010. In the following table, revenue, adjusted EBITDA, and adjusted and unadjusted net profit for the first three quarters of 2010 are presented both including and excluding T-Mobile UK to improve the transparency of the development of operations in both years. This presentation is a supplement to the table showing the actual figures.

	Reported		Pro forma		
	Q1-Q3 2011 millions of EUR	Q1-Q3 2010 millions of EUR	Q1-Q3 2011 millions of EUR	Q1-Q3 2010 millions of EUR	Change %
Revenue from continuing and discontinued operations	43,742	46,944	43,742	46,186	(5.3)
Of which: from continuing operations	32,788	34,809	32,788	34,051	(3.7)
Adjusted EBITDA from continuing and discontinued operations	14,074	14,923	14,074	14,750	(4.6)
Of which: from continuing operations	11,286	11,768	11,286	11,595	(2.7)
Net profit	1,897	2,209	1,897	2,289	(17.1)
Adjusted net profit	2,943	2,606	2,943	2,681	9.8

Comments on the table:

The figures for the first nine months of 2010 have been adjusted to eliminate the revenue and earnings contribution of T-Mobile UK to adjusted EBITDA, net profit, and adjusted net profit. No adjustments are necessary for the third quarter of 2010, as the figures are already comparable with the third quarter of 2011 on a reported basis.

The Deutsche Telekom Group at a glance*:

The United States operating segment has been reported as a discontinued operation since the first quarter of 2011.

	Q3 2011 millions of EUR	Q3 2010 millions of EUR ^a	Change %	Q1-Q3 2011 millions of EUR	Q1-Q3 2010 millions of EUR	Change %	FY 2010 millions of EUR
Revenue and earnings (United States operating segment reported as a discontinued operation)							
Net revenue	10,990	11,461	(4.1)	32,788	34,809	(5.8)	46,346
Of which: domestic	6,550	6,781	(3.4)	19,736	20,279	(2.7)	27,263
Of which: international	4,440	4,680	(5.1)	13,052	14,530	(10.2)	19,083
Profit (loss) from operations (EBIT)	1,437	1,464	(1.8)	3,475	4,062	(14.5)	3,415
Adjusted EBIT	1,633	1,728	(5.5)	4,621	5,063	(8.7)	6,274
EBITDA	3,698	3,732	(0.9)	10,150	10,775	(5.8)	13,159
Adjusted EBITDA	3,884	3,992	(2.7)	11,286	11,768	(4.1)	15,319
Adjusted EBITDA margin	35.3%	34.8%	0.5p	34.4%	33.8%	0.6p	33.1%
Revenue and earnings from continuing and discontinued operations							
Net revenue	14,670	15,601	(6.0)	43,742	46,944	(6.8)	62,421
Profit (loss) from operations (EBIT)	2,391	1,941	23.2	5,619	5,681	(1.1)	5,505
Adjusted EBIT	2,656	2,205	20.5	6,946	6,682	4.0	9,158
EBITDA	4,652	4,761	(2.3)	12,757	13,930	(8.4)	17,313
Adjusted EBITDA	4,907	5,021	(2.3)	14,074	14,923	(5.7)	19,473
Adjusted EBITDA margin	33.4%	32.2%	1.2p	32.2%	31.8%	0.4p	31.2%
Net profit	1,069	933	14.6	1,897	2,209	(14.1)	1,695
Adjusted net profit	1,291	867	48.9	2,943	2,606	12.9	3,364
Free cash flow ^b	1,706	1,882	(9.4)	4,534	4,810	(5.7)	6,543
Cash capex ^c	(2,177)	(2,036)	(6.9)	(6,176)	(7,311)	15.5	(9,851)
Net debt				43,368	43,747	(0.9)	42,269
Number of employees at the reporting date				204,357	212,995	(4.1)	209,017

Comments on the table:

- a Figures for prior-year periods adjusted to measurement and disclosure at year-end.
 b Before dividend payments, spectrum investment, and PTC transaction.
 c Cash outflows for investments in property, plant and equipment, and intangible assets (excluding goodwill).

Germany operating segment*:

	Q3 2011 millions of EUR	Q3 2010 millions of EUR	Change %	Q1-Q3 2011 millions of EUR	Q1-Q3 2010 millions of EUR	Change %	FY 2010 millions of EUR
Total revenue	6,004	6,317	(5.0)	17,984	18,703	(3.8)	25,145
Net revenue	5,651	5,899	(4.2)	16,938	17,509	(3.3)	23,523
Profit (loss) from operations (EBIT)	1,357	1,370	(0.9)	3,455	3,868	(10.7)	4,916
Adjusted EBIT	1,375	1,488	(7.6)	4,030	4,181	(3.6)	5,425
EBITDA	2,472	2,405	2.8	6,738	6,947	(3.0)	9,109
Adjusted EBITDA	2,490	2,523	(1.3)	7,313	7,260	0.7	9,618
Adjusted EBITDA margin	41.5%	39.9%	1.6p	40.6%	38.8%	1.8p	38.3%
Number of employees (average)	75,994	79,318	(4.2)	76,219	79,925	(4.6)	79,364

Europe operating segment*:

	Q3 2011 millions of EUR	Q3 2010 millions of EUR	Change %	Q1-Q3 2011 millions of EUR	Q1-Q3 2010 millions of EUR	Change %	FY 2010 millions of EUR
Total revenue	3,873	4,123	(6.1)	11,352	12,927	(12.2)	16,840
Of which: Greece	930	979	(5.0)	2,679	2,939	(8.8)	3,876
Of which: Romania	268	294	(8.8)	799	878	(9.0)	1,165
Of which: Hungary	366	390	(6.2)	1,088	1,194	(8.9)	1,517
Of which: Poland	438	472	(7.2)	1,331	1,364	(2.4)	1,839
Of which: Czech Republic	272	296	(8.1)	822	866	(5.1)	1,157
Of which: Croatia	296	314	(5.7)	821	870	(5.6)	1,148
Of which: Netherlands	428	450	(4.9)	1,282	1,340	(4.3)	1,767
Of which: Slovakia	223	239	(6.7)	655	702	(6.7)	934
Of which: Austria	234	254	(7.9)	690	745	(7.4)	983

Of which: United Kingdom^a	-	-	n.a.	-	783	n.a.	783
Of which: Other^b	481	503	(4.4)	1,363	1,446	(5.7)	1,937
Net revenue	3,695	3,951	(6.5)	10,836	12,433	(12.8)	16,183
Profit (loss) from operations (EBIT)	551	622	(11.4)	1,381	1,463	(5.6)	985
Adjusted EBIT	588	632	(7.0)	1,549	1,902	(18.6)	2,282
EBITDA	1,351	1,457	(7.3)	3,762	4,049	(7.1)	5,142
Adjusted EBITDA	1,388	1,465	(5.3)	3,930	4,483	(12.3)	5,748
Of which: Greece	349	376	(7.2)	979	1,098	(10.8)	1,433
Of which: Romania	72	71	1.4	201	214	(6.1)	281
Of which: Hungary	143	174	(17.8)	432	507	(14.8)	567
Of which: Poland	156	159	(1.9)	476	504	(5.6)	691
Of which: Czech Republic	116	143	(18.9)	391	417	(6.2)	551
Of which: Croatia	151	157	(3.8)	377	394	(4.3)	507
Of which: Netherlands	121	98	23.5	331	339	(2.4)	461
Of which: Slovakia	102	109	(6.4)	297	321	(7.5)	403
Of which: Austria	69	69	0.0	197	213	(7.5)	283
Of which: United Kingdom^a	-	-	n.a.	-	167	n.a.	167
Of which: Other^b	110	111	(0.9)	250	332	(24.7)	426
Adjusted EBITDA margin	35.8%	35.5%	0.3p	34.6%	34.7%	(0.1)p	34.1%
Number of employees (average)	59,229	63,747	(7.1)	60,701	66,077	(8.1)	65,435

Comments on the table:

The figures for the national companies generally correspond to their respective unconsolidated financial statements and do not take consolidation effects at operating segment level into consideration.

a Deconsolidation of T-Mobile UK effective April 1, 2010.

b Other: national companies of Bulgaria, Albania, the F.Y.R.O. Macedonia, and Montenegro, as well as ICSS, Europe Headquarters, and, up to and including May 2010, Deutsche Telekom International UK (formerly T-Mobile International UK).

United States operating segment*:

The United States operating segment has been reported as a discontinued operation since the first quarter of 2011.

	Q3 2011 millions of EUR	Q3 2010 millions of EUR	Change %	Q1-Q3 2011 millions of EUR	Q1-Q3 2010 millions of EUR	Change %	FY 2010 millions of EUR
Total revenue	3,683	4,143	(11.1)	10,963	12,145	(9.7)	16,087
Net revenue	3,680	4,140	(11.1)	10,954	12,135	(9.7)	16,075
Profit (loss) from operations (EBIT)	976	476	n.a.	2,245	1,620	38.6	2,092
Adjusted EBIT	1,025	476	n.a.	2,325	1,620	43.5	2,092
EBITDA	976	1,028	(5.1)	2,708	3,156	(14.2)	4,156
Adjusted EBITDA	1,025	1,028	(0.3)	2,788	3,156	(11.7)	4,156
Adjusted EBITDA margin	27.8%	24.8%	3.0p	25.4%	26.0%	(0.6)p	25.8%
Number of employees (average)	34,005	37,563	(9.5)	35,121	37,946	(7.4)	37,795

Systems Solutions operating segment*:

	Q3 2011 millions of EUR	Q3 2010 millions of EUR	Change %	Q1-Q3 2011 millions of EUR	Q1-Q3 2010 millions of EUR	Change %	FY 2010 millions of EUR
Total revenue	2,256	2,205	2.3	6,792	6,578	3.3	9,057
Of which: Computing Services	763	766	(0.4)	2,310	2,293	0.7	3,128
Of which: Desktop Services	325	348	(6.6)	999	1,053	(5.1)	1,461
Of which: Systems Integration	453	436	3.9	1,382	1,298	6.5	1,801
Of which: Telecommunications	803	761	5.5	2,344	2,254	4.0	3,086
Of which: Other^a	(88)	(105)	16.2	(244)	(320)	23.8	(419)
Net revenue	1,587	1,555	2.1	4,841	4,697	3.1	6,411
New orders	1,926	1,625	18.5	6,558	6,075	8.0	9,281
Profit (loss) from operations (EBIT)	(62)	(25)	n.a.	(51)	49	n.a.	44
Adjusted EBIT	54	73	(26.0)	128	196	(34.7)	333

EBITDA	98	126	(22.2)	421	505	(16.6)	667
Adjusted EBITDA	204	222	(8.1)	590	649	(9.1)	948
Adjusted EBITDA margin	9.0%	10.1%	(1.1)p	8.7%	9.9%	(1.2)p	10.5%
Number of employees (average)	48,255	47,654	1.3	48,234	47,527	1.5	47,588

Comments on the table:

a Non-core activities and consolidation.

Group Headquarters & Shared Services*:

	Q3 2011 millions of EUR	Q3 2010 millions of EUR	Change %	Q1-Q3 2011 millions of EUR	Q1-Q3 2010 millions of EUR	Change %	FY 2010 millions of EUR
Total revenue	547	567	(3.5)	1,623	1,715	(5.4)	2,166
Net revenue	57	56	1.8	173	170	1.8	229
Profit (loss) from operations (EBIT)	(399)	(462)	13.6	(1,365)	(1,253)	(8.9)	(2,479)
Adjusted EBIT	(355)	(423)	16.1	(1,041)	(1,146)	9.2	(1,710)
EBITDA	(194)	(231)	16.0	(777)	(653)	(19.0)	(1,639)
Adjusted EBITDA	(150)	(192)	21.9	(453)	(546)	17.0	(870)
Number of employees (average)	21,502	22,547	(4.6)	21,570	22,339	(3.4)	22,312

* Deutsche Telekom defines EBITDA as profit/loss from operations before depreciation, amortization, and impairment losses.

Development of customer numbers in the third quarter of 2011

Germany operating segment:

	Sept. 30, 2011 thousands	Sept. 30, 2010 thousands	Change thousands	Change %
Fixed network				
Fixed-network lines	23,694	25,024	(1,330)	(5.3)
Retail broadband lines	12,201	11,844	357	3.0
TV	1,375	1,042	333	32.0
Unbundled local loop lines (ULLs)	9,570	9,367	203	2.2
Wholesale unbundled lines	1,198	892	306	34.3
Wholesale bundled lines	757	1,143	(386)	(33.8)
Mobile communications				
Mobile customers ^a	34,905	34,882	23	0.1

Comments on the table:

a Since April 1, 2010, Telekom Deutschland GmbH has automatically terminated prepaid cards that have not been topped up for two years and have been inactive for three months.

Europe operating segment:

	Sept. 30, 2011 thousands	Sept. 30, 2010 thousands	Change thousands	Change %
Europe, total^a				
Fixed-network lines	10,751	11,524	(773)	(6.7)
Retail broadband lines	4,530	4,185	345	8.2
Unbundled local loop lines (ULLs)	1,720	1,399	321	22.9
Wholesale unbundled lines	48	39	9	23.1
Wholesale bundled lines	156	193	(37)	(19.2)
Mobile customers^a	59,467	60,373	(906)	(1.5)
Greece				
Fixed-network lines	3,433	3,858	(425)	(11.0)
Broadband lines	1,136	1,133	3	0.3
Mobile customers	7,873	8,330	(457)	(5.5)
Romania				
Fixed-network lines	2,523	2,625	(102)	(3.9)
Broadband lines	1,052	902	150	16.6
Mobile customers	6,540	7,059	(519)	(7.4)

Hungary ^b				
Fixed-network lines	1,506	1,690	(184)	(10.9)
Broadband lines	832	811	21	2.6
Mobile customers	4,790	5,147	(357)	(6.9)
Poland				
Mobile customers	13,406	13,321	85	0.6
Czech Republic				
Fixed-network lines	93	53	40	75.5
Broadband lines	93	53	40	75.5
Mobile customers	5,399	5,460	(61)	(1.1)
Croatia				
Fixed-network lines	1,395	1,437	(42)	(2.9)
Broadband lines	648	600	48	8.0
Mobile customers	2,485	2,774	289	(10.4)
Netherlands				
Fixed-network lines	297	288	9	3.1
Broadband lines	287	288	(1)	(0.3)
Mobile customers	4,935	4,461	474	10.6
Slovakia				
Fixed-network lines	1,029	1,072	(43)	(4.0)
Broadband lines	457	424	33	7.8
Mobile customers	2,318	2,407	(89)	(3.7)
Austria				
Mobile customers	3,934	3,683	251	6.8
Bulgaria				
Mobile customers	4,166	3,886	280	7.2
Other ^c				
Fixed-network lines	476	500	(24)	(4.8)
Broadband lines	230	207	23	11.1
Mobile customers	3,621	3,845	(224)	(5.8)

Comments on the table:

- a For better comparability, the customers of T-Mobile UK, who were transferred to the Everything Everywhere joint venture as of April 1, 2010, following the merger of T-Mobile UK and Orange UK, were subtracted from all historical customer figures.
- b With effect from January 1, 2011, the business customer base was reclassified and divided between the Europe and Systems Solutions operating segments. As part of this process, corporate mobile customers and the fixed-network lines of corporate customers in Hungary were reassigned to T-Systems.
- c Other: national companies of Albania, the F.Y.R.O. Macedonia, and Montenegro.

United States operating segment:

The United States operating segment has been reported as a discontinued operation since the first quarter of 2011.

	Sept. 30, 2011 thousands	Sept. 30, 2010 thousands	Change thousands	Change %
Mobile customers^a	33,711	33,757	(46)	(0.1)

Comments on the table:

a One mobile communications card corresponds to one customer.

Net additions in the third quarter of 2011

Germany operating segment:

	Q3 2011 thousands	Q3 2010 thousands	Change thousands	Change %
Fixed network				
Fixed-network lines	(323)	(525)	202	38.5
Retail broadband lines	47	49	(2)	(4.1)
TV	74	71	3	4.2
Unbundled local loop lines (ULLs)	8	74	(66)	(89.2)
Wholesale unbundled lines	43	169	(126)	(74.6)
Wholesale bundled lines	(64)	(210)	146	69.5
Mobile communications				
Mobile customers ^a	387	(2,094)	2,481	n.a.

Comments on the table:

a Since April 1, 2010, Telekom Deutschland GmbH has automatically terminated prepaid cards that have not been topped up for two years and have been inactive for three months.

Europe operating segment:

	Q3 2011 thousands	Q3 2010 thousands	Change thousands	Change %
Europe, total^a				
Fixed-network lines	(178)	(212)	34	16.0
Retail broadband lines	6	107	(101)	(94.4)
Unbundled local loop lines (ULLs)	56	89	(33)	(37.1)
Wholesale unbundled lines	2	3	(1)	(33.3)
Wholesale bundled lines	(5)	(9)	4	44.4
Mobile customers ^a	(9)	(134)	125	93.3
Greece				
Fixed-network lines	(104)	(112)	8	7.1
Broadband lines	(9)	(6)	(3)	(50.0)
Mobile customers	141	(178)	319	n.a.
Romania				
Fixed-network lines	(30)	(41)	11	26.8
Broadband lines	(11)	62	(73)	n.a.
Mobile customers	(55)	(28)	(27)	(96.4)
Hungary ^b				
Fixed-network lines	(18)	(39)	21	53.8
Broadband lines	14	13	1	7.7
Mobile customers	16	15	1	6.7
Poland				
Mobile customers	204	46	158	n.a.
Czech Republic				
Fixed-network lines	4	4	0	0.0
Broadband lines	4	4	0	0.0
Mobile customers	(27)	(5)	(22)	n.a.
Croatia				
Fixed-network lines	(12)	(9)	(3)	(33.3)
Broadband lines	1	17	(16)	(94.1)
Mobile customers	(503)	(5)	(498)	n.a.
Netherlands				
Fixed-network lines	(3)	0	(3)	n.a.
Broadband lines	(3)	0	(3)	n.a.
Mobile customers	105	78	27	34.6
Slovakia				
Fixed-network lines	(10)	(12)	2	16.7
Broadband lines	3	5	(2)	(40.0)
Mobile customers	(31)	(6)	(25)	n.a.

Austria				
Mobile customers	56	31	25	80.6
Bulgaria				
Mobile customers	131	(68)	199	n.a.
Other ^c				
Fixed-network lines	(5)	(4)	(1)	(25.0)
Broadband lines	4	7	(3)	(42.9)
Mobile customers	(46)	(16)	(30)	n.a.

Comments on the table:

- a For better comparability, the customers of T-Mobile UK, who were transferred to the Everything Everywhere joint venture as of April 1, 2010, following the merger of T-Mobile UK and Orange UK, were subtracted from all historical customer figures.
- b With effect from January 1, 2011, the business customer base was reclassified and divided between the Europe and Systems Solutions operating segments. As part of this process, corporate mobile customers and the fixed-network lines of corporate customers in Hungary were reassigned to T-Systems.
- c Other: national companies of Albania, the F.Y.R.O. Macedonia, and Montenegro.

United States operating segment:

The United States operating segment has been reported as a discontinued operation since the first quarter of 2011.

	Q3 2011 thousands	Q3 2010 thousands	Change thousands	Change %
Mobile customers^a	126	137	(11)	(8.0)

Comments on the table:

- a One mobile communications card corresponds to one customer.



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Deutsche Telekom AG
Corporate Communications

Tel.: +49 (0) 228 181-4949

E-Mail: media@telekom.de

Further information for the media at: www.telekom.com/media and www.telekom.com/media/photos